

19.02.2019

Number: MIP-100033-732-3/478

Subject: Import Laden Container Storage Discount Scale

MIP has updated the “Import Laden Container Storage Discount Scale” in order to support the customers that are targeting to increase their commercial volumes for 2019-2020.

In case the existing customers who request to switch their current contracts can sign as per the below table by choosing contractual period (1 or 2 year) and scale (Annual Import Commitment and CFS Volume).

- 1) Primarily import laden container storage commitments must be fulfilled in order to take advantage of CFS discounts stated at below table,
- 2) In case that the customers provide a letter of guarantee in relation to this application, CFS discounts will be applied starting from the first container and the date of the contract is signed.
- 3) CFS discounts are only valid for the containers unstuffed by forklift.
- 4) Import customers who also have stuffing operations can continue to sign CFS contract with reference to MIP’s announcement dated 18.01.2016 and ref.no. MIP.0101-370-1/157 in force.
- 5) The contract will be signed with the companies or individuals whose names are mentioned in cargo owner (consignee / shipper) section of the service invoice and Customs declaration. Subsidiaries and affiliates will be in the scope of the agreement.
- 6) The customers who sign 2-year contracts can transfer a difference upto +/- 10% of the volumes between the contractual years.
- 7) The yearly discount rate under this announcement will be applied for the import containers’ first 120 days. Normal tariff conditions will be valid after the 121st day.
- 8) While calculating the container volumes (TEU), import containers which have been unstuffed in the port area or gate out of the port either by road or by railway with import or bonded warehouse declaration, are going to be considered.
- 9) The discount amount per year cannot exceed the total invoiced import storage amount that customer pays per year.

1 Year Commitment					
Import Commitment (TEU)	Import Storage Discount		CFS Volume (Box)	20'Ft (Forklift)	40'Ft (Forklift)
1000-1750	\$50.000	10%	%50 - %75	\$115	\$150
			%76 - %90	\$110	\$150
			%91- %100	\$105	\$145
1751-2500	\$70.000	15%	%50 - %75	\$115	\$150
			%76 - %90	\$110	\$145
			%91- %100	\$105	\$140
2501-4000	\$90.000	25%	%50 - %75	\$115	\$150
			%76 - %90	\$110	\$145
			%91- %100	\$105	\$140
4001-7000	\$110.000	30%	%50 - %75	\$115	\$145
			%76 - %90	\$110	\$140
			%91- %100	\$105	\$130
7001-9000	\$125.000	60%	%50 - %75	\$115	\$135
			%76 - %90	\$110	\$130
			%91- %100	\$105	\$125
9001-12000	\$150.000	70%	%50 - %75	\$115	\$130
			%76 - %90	\$110	\$125
			%91- %100	\$105	\$120
12001-15000	\$200.000	80%	%50 - %75	\$115	\$125
			%76 - %90	\$110	\$120
			%91- %100	\$105	\$115
15001ve Above	\$250.000	90%	%50 - %75	\$115	\$120
			%76 - %90	\$110	\$115
			%91- %100	\$105	\$100

2 Year Commitment					
Import Commitment (TEU)	Import Storage Discount		CFS Volume (Box)	20'Ft (Forklift)	40'Ft (Forklift)
1000-1750	\$60.000	10%	%50 - %75	\$115	\$125
			%76 - %90	\$110	\$122
			%91- %100	\$105	\$120
1751-2500	\$80.000	15%	%50 - %75	\$115	\$150
			%76 - %90	\$110	\$145
			%91- %100	\$105	\$110
2501-4000	\$100.000	25%	%50 - %75	\$115	\$150
			%76 - %90	\$110	\$145
			%91- %100	\$105	\$100
4001-7000	\$160.000	40%	%50 - %75	\$115	\$145
			%76 - %90	\$110	\$140
			%91- %100	\$105	\$90
7001-9000	\$175.000	80%	%50 - %75	\$115	\$135
			%76 - %90	\$110	\$130
			%91- %100	\$105	\$87
9001-12000	\$200.000	85%	%50 - %75	\$115	\$130
			%76 - %90	\$110	\$125
			%91- %100	\$105	\$85
12001-15000	\$250.000	90%	%50 - %75	\$115	\$125
			%76 - %90	\$110	\$120
			%91- %100	\$105	\$83
15001ve Above	\$300.000	100%	%50 - %75	\$115	\$120
			%76 - %90	\$110	\$115
			%91- %100	\$105	\$80

*20 Feet Container = 1 TEU

40 Feet Container = 2 TEU, 45 Feet Container = 2 TEU

The deadline for signing the contract in relation to the subject announcement is 15.03.2019.

You are kindly requested to make the announcement of the application to your members.

Kind Regards,

Mersin International Port