

Number: MIP.0101-370-51/2571

08.12.2014

Subject: Import Laden Container Storage Discount Scale

Ref : Announcement Dated 09.10.2013 ref. no. MIP.0101-370-39/2290
Announcement Dated 27.02.2013 ref. no. MIP.0101-7/402

With reference to the mentioned announcements dated 09.10.2013 and 27.02.2013, MIP has decided to modify the "Import Laden Container Discount Scale" for the 2015-2016 period, in order to provide financial and operational support to its customers.

| Yearly Container Volume (TEU*) | Yearly Discount Amount (USD) | Discount Rate (%) |
|---------------------------------------|-------------------------------------|--------------------------|
| 1.000 – 1.750 | 40.000 | 10 % |
| 1.751 – 2.500 | 60.000 | 15 % |
| 2.501 – 4.500 | 80.000 | 25 % |
| 4.501 – 6.000 | 100.000 | 40 % |
| 6.001 – 12.500 | 200.000 | 90 % |
| 12.501 – 18.500 | 300.000 | 90 % |
| 18.501 ve Üzeri | 400.000 | 90 % |

*(20 Feet Konteyner = 1 TEU, 40 Feet Konteyner = 2 TEU, 45 Feet Konteyner = 2 TEU.)

All of the conditions mentioned below must be met in the application of the discount scale herewith :

- 1- The contract will be made with the companies or individuals to the title of which invoices are made, and whose names are mentioned in the cargo owner (receiver) section of the customs declaration. Subsidiaries and affiliates will not be in the scope of the contract.
- 2- The discounts mentioned in the above scale are valid for each year during the contract period covering 2015 and 2016, and subject to the signature of a two year contract. In order to allow the completion of the subject TEU volumes, a difference of up to +/-10% of the volumes can be transferred between the years.
- 3- 2015 earnings will be credited into the contractors current account in two equal installments in January and July 2016 and will be offset from their subsequent service requests. 2016 earnings will be paid in January 2017 as a lump payment. Customers who wish to receive payment of their 2015 earnings as a lump payment in January 2016 are required to provide a letter of credit to the amount and conditions stated in the contract.

- 4- In the calculation of the Container (TEU) volume, import containers which have been unstuffed in the port area or which have gated out of the port either by road or by railway with import or bonded warehouse declarations during the contract period will be taken into account.
- 5- The yearly discount rate, based on the import container tariff, will be applied for the containers first 120 days. Normal tariff conditions will apply after the 121st day.
- 6- With reference to the subject announcement, the last date of application for the signature of the agreement is the 2nd January 2015.
- 7- The import container storage tariff within the MIP Price List and Specific Conditions dated 31st December 2014 will be fixed for contracting companies; companies which have met the contract conditions will not be affected by any tariff increases which may occur within the import container storage tariff after this date.
- 8- 2015 discounts for companies which have signed an Import Container Storage Undertaking Contract with our company for the 2014-2015 period in reference to our announcement dated 09.10.2013 with ref. no. MIP.0101-370-39/2290 will be applied as per the amounts or rates stated in the above scale. In the said contracts, import laden Container storage fees for 2015 will be applied according to the MIP Price List and Specific Conditions dated 31st December 2014 and will not be affected by any tariff increases which may occur within the import container storage tariff during the contract period.

You are kindly requested to circulate the subject announcement to all of your members.