

**Subject** : Discount Scale for General Cargo

**Reference** : MIP-100033-739-53/4004 numbered and 28.12.2022 dated Announcement

Our company has updated the date of the existing 'GC Discount Scale' to be effective from 01.01.2024 until 31.12.2024 under the same conditions.

The deadline to sign the contract is 31.01.2024.

- 1) The contracts are applicable for one (1) year period and the contract starting date is 01.01.2024.
- 2) The discount will be given to companies whose name is registered as *Consignee* for imports and as *Shipper* for exports in the Customs Declaration and the MIP invoice is issued to. If the companies provide written proof of their subsidiaries or affiliates and become a party to the contract, they will be able to benefit from discounts.
- 3) The below mentioned scale is valid for General Cargoes (*except light or voluminous cargoes, domestic cargoes, operations doing with cargo owner's own equipment and project cargoes*) subject to import and export regime handled at our port.
- 4) Under the condition that the committed volume has realized; the Customers' current account will be credited at the end of the contract period by the discount amount and will be offset against the subsequent service requests.

Yearly Volume Commitment (ton)	Discount Rate / ton
1-30.000	Valid Price List is Applicable
30.001 – 50.000	\$ 0,65
50.001 – 100.000	\$ 1,40
100.001 – 250.000	\$ 1,65
250.001 and above	\$ 1,90

\*In case of discrepancies the Turkish version is valid.

You are kindly requested to circulate this announcement to your members and related parties.

Best regards,